

# SolarEdge Company Overview

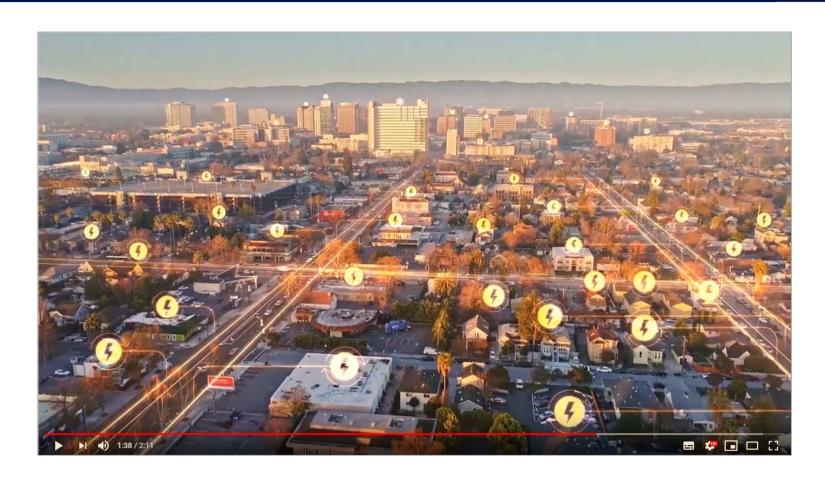




# Introduction to SolarEdge



# Meet SolarEdge





#### SolarEdge in Numbers

94.9 M
Power Optimizers shipped

Solar inverter company

34
Countries presence

424 awarded patents and 425 additional patent applications

>2.75M

Monitored systems around the world

\$727.6M
Q2 2022 revenue

~4,360 employees

4.0M

Inverters shipped

34.2GW

of our systems shipped worldwide





#### Established Global Reach





# R&D and Manufacturing Capabilities

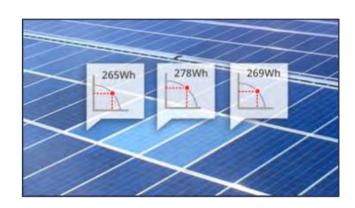






#### Traditional Inverters - Limitations

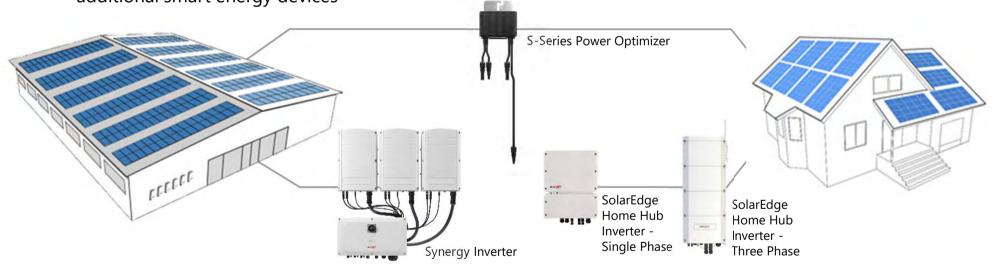
- Energy loss
  - Traditional string inverters find the point of maximum power output at the string level, not at individual module level
  - This prevents modules from reaching their maximum production potential
- Limited design flexibility
  - String design restrictions significantly limits system layout and size
- Low resolution monitoring
  - No data on module performance
- Safety hazards
  - High voltages at the module level even when inverter or AC power is off



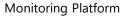


- Splits the traditional inverter functionality into two:
  - The Power Optimizer that maximizes energy production for each module

An innovative inverter responsible for DC-AC inversion and grid management. For residential applications, this inverter includes the SolarEdge Energy Operating System that manages the battery, backup power, EV charging, and additional smart energy devices



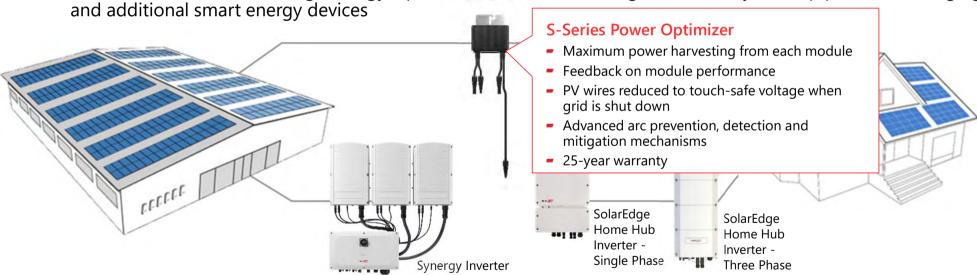




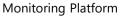


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Three Phase Inverter with Synergy Technology, up to 120kW

Simple 2-person installation with lightweight, modular system design

 Innovative pre-commissioning feature to easily validate each stage of the install process directly from a mobile device

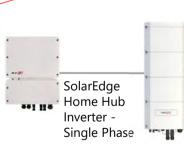
Built-in PID mitigation for maximized system performance

 Advanced safety features, including built-in arc fault protection and optional rapid shutdown

12-year warranty (extendable to 20 years)

al applications, this power, EV charging,





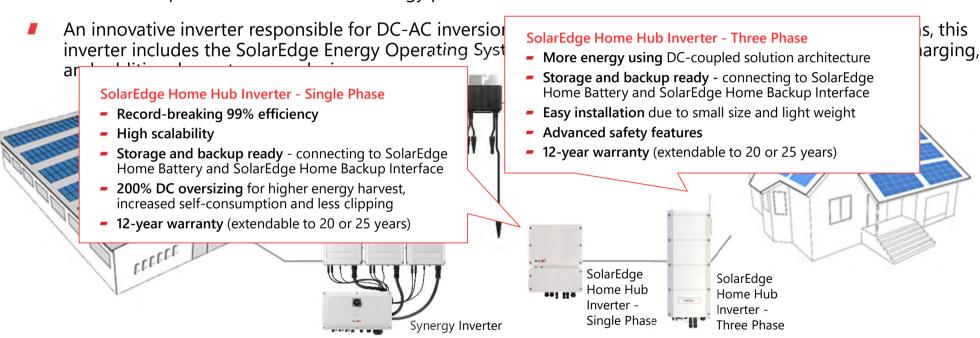




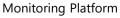




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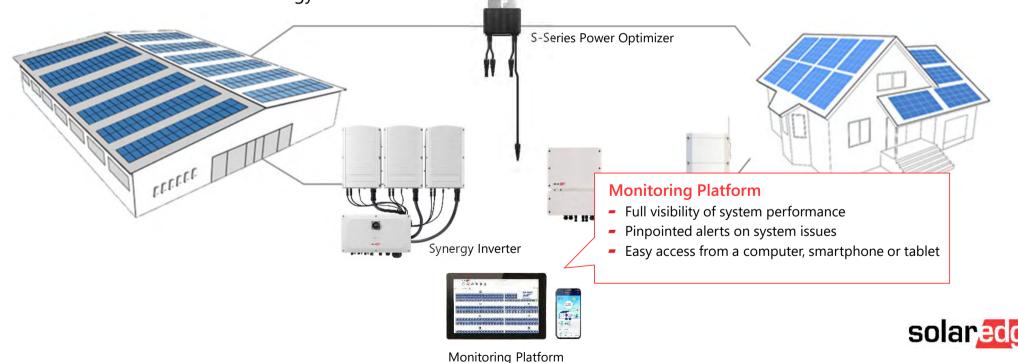






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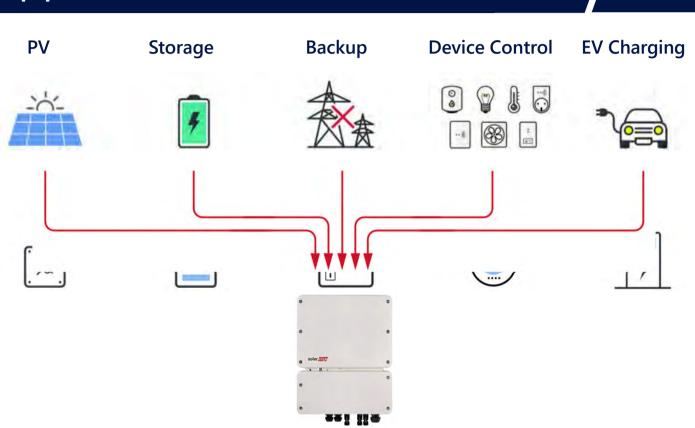


#### One-Stop-Shop for Smart Energy Solutions



#### One Inverter for All Applications

- Combine energy management of all applications into one smart inverter
  - Simple design
  - Fast installation
  - Cost effective
  - Centralized energy management
  - Designed to work together; seamless and synchronized





#### SolarEdge Home – Complete Residential Solution

A single solution for PV, storage, smart energy management, and EV charging



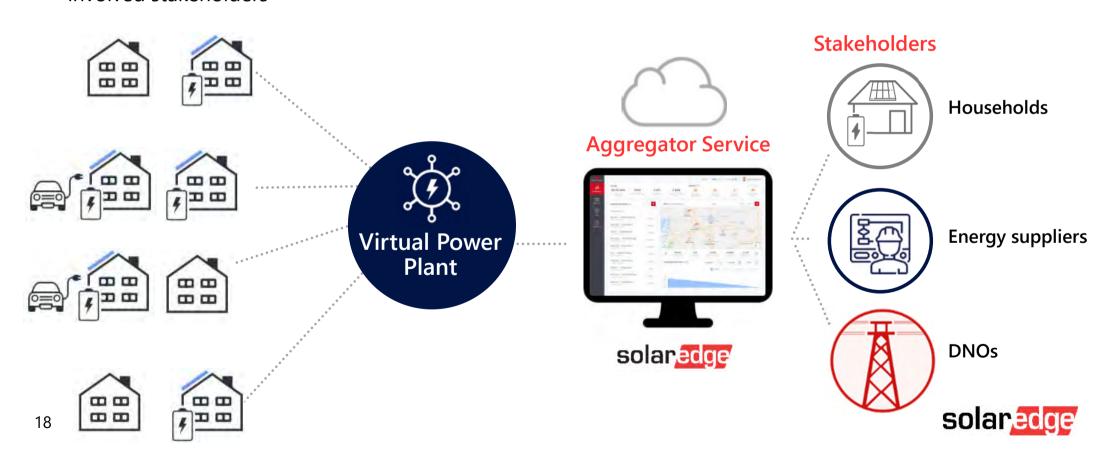


# SolarEdge Commercial Solution



#### **Grid Capacity Services**

Pooling PV, storage, and EV in the cloud enables new grid services & revenue streams for all involved stakeholders



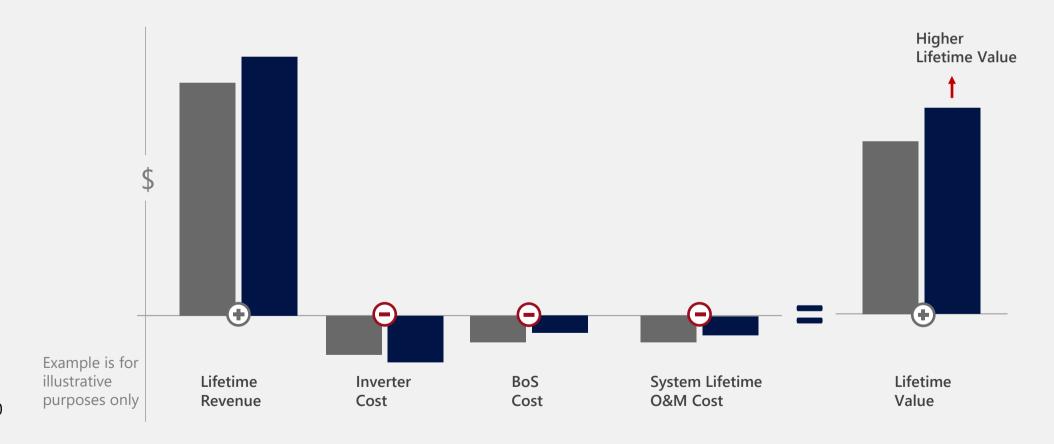
#### SolarEdge Offers Four Key Benefits





#### Superior Customer Value

■ Higher lifetime value by maximizing yield and reducing BoS and system lifetime O&M costs





Moving Beyond PV



#### **Energy Storage Solutions**

Innovative cell technology and owned manufacturing drive product differentiation and capacity benefits



\*Goldman Sachs Equity Research, Stem Inc., May 23, 2021

\*\*Wood Mackenzie, Global Energy Storage Outlook: H2 2020



#### eMobility Solutions

Integrated powertrain technology and electronics for LCVs, LGVs, e-motorcycles

High-performing powertrains with the gearbox, engine, battery, BMS, software, and accessories

Provides SolarEdge access to the high-growth global EV market

Selected as supplier of electric powertrain units and batteries for Fiat E-Ducato (Stellantis)





# More About SolarEdge



#### Sustainability Strategy



#### Our social purpose:

To power the future of energy so we can all enjoy better living and a cleaner, greener future.



#### Our social mission:

Shaping the future of sustainable energy production, energy storage and e-mobility through innovation.

#### **Sustainable Impact Goals**



#### **Powering Clean Energy**

- Accelerate affordable clean energy
- Deliver smart energy solutions
- Product innovation
- Deliver sustainable products











#### **Powering People**

- Be a responsible employer
- Protect human rights
- Invest in communities











#### **Powering Business**

- Ethical and compliant conduct
- Climate resilience
- Resource efficiency
- Ethical sourcing







#### Sustainable Impact Goals

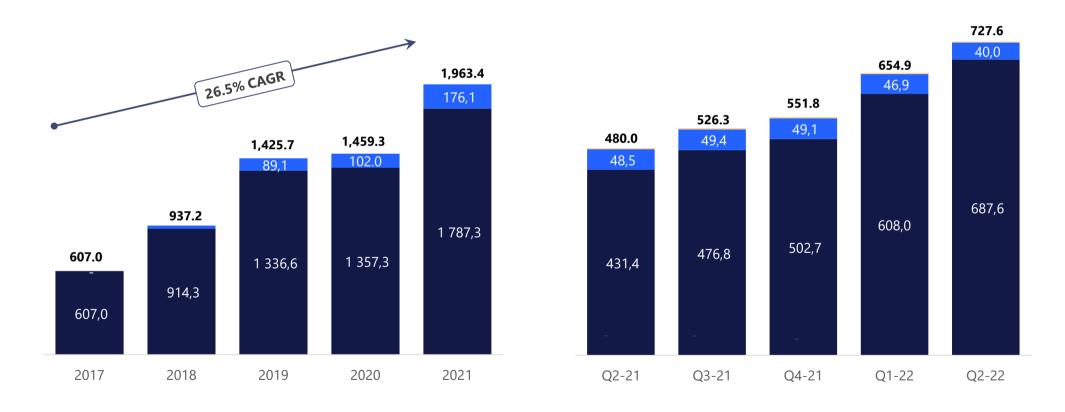
To support our progress and anchor our commitments to our stakeholders, we commit to 15 different targets for 2025, **including**:

- Reach 2.5 million homes and generate 30,000 GWh renewable energy by our customers using SolarEdge systems
- Invest in innovation that support the transition to renewable energy use
- Continue to increase investment in training opportunities and promote gender parity and equal pay
- Implement human rights pre-screening and trainings for suppliers
- Establish a global signature community program with measurable community impact
- Enhance compliance and global training for Code of Conduct for Privacy, Intellectual Property, and Information Security
- Work towards 30% reduction in greenhouse gas (GHG) emissions per \$million revenue
- Achieve near-zero e-waste to landfill

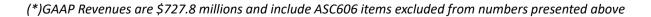




#### Revenues Growth by Segments (\*)



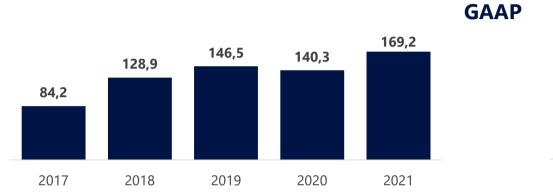
**USD** millions

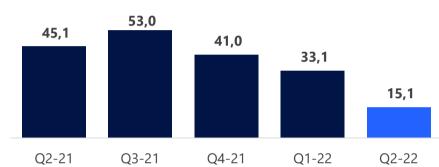


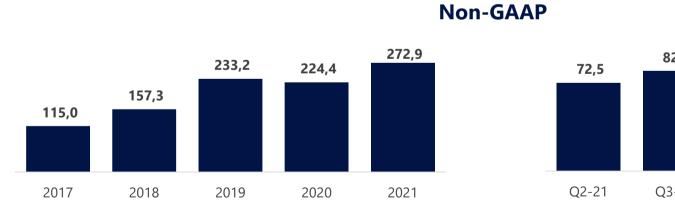
Solar Non-Solar Non allocated

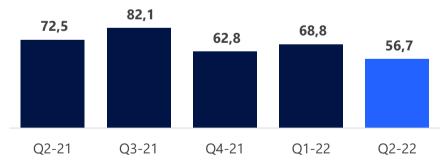


#### Consolidated Net Profitability









**USD** millions



#### SolarEdge in Summary

- Best of both worlds architecture allows:
  - Maximum energy yield
  - Obesign flexibility for reduced BOS costs and larger system installation
  - ✓ Lower O&M cost & higher system up-time
  - Enhanced safety solutions
- Strong and stable finances, approved by many banks and financial institutions worldwide
- Products designed for reliability, with high-quality manufacturing for long-term warranties
- Worldwide technical support and pre/post sales services
- Innovative company with strong product portfolio and roadmap



# Thank You!

#### Cautionary Note Regarding Market Data & Industry Forecasts

This power point presentation contains market data and industry forecasts from certain thirdparty sources. This information is based on industry surveys and the preparer's expertise in the industry and there can be no assurance that any such market data is accurate or that any such industry forecasts will be achieved. Although we have not independently verified the accuracy of such market data and industry forecasts, we believe that the market data is reliable and that the industry forecasts are reasonable.

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